



REFERRAL PROGRAM

The company offers the possibility of cooperation in the form of mediation of token sales. The total remuneration depends on the amount of tokens sold. The sales representative receives remuneration according to the total amount that is obtained by the sale. The sales representative also receives a certain number of bonus tokens according to the total amount received from the sale.

The rewards are paid to the sales representative's account at the end of the month. Sales representatives can also have their reward paid in our tokens.

The sales representative must first complete the necessary training, attend a personal interview and then enter into a contractual relationship with the company.

The salesperson should have previous sales experience and also experience in selling financial or investment products. The sales person does not need to be registered with the regulator.

Model for Sales Representatives

If a sales representative arranges the sale of tokens with a value not exceeding EUR 10,000, they will receive 8% of the total amount of tokens sold, which is EUR 800.

If the sales representative fulfils the first level and subsequently arranges the sale of tokens with a value of more than EUR 10,001 but not more than EUR 25,000, he/she will receive 10% of the amount of EUR 15,000, which amounts to EUR 1,500.

If the sales representative were to bring in clients in different amounts and fill both the first and second tiers consecutively, he would receive EUR 2,300 of such consecutively acquired amount of EUR 25,000.

If the sales representative brought in the whole amount and did not go through the different levels sequentially, from the total target amount at the second level of EUR 25,000 we can directly apply 10% to the whole one amount of EUR 25,000 which represents a profit of EUR 2,500 for the sales representative.

In addition to a percentage commission on the amount of tokens sold, we also offer bonus tokens for tokens sold with a total value of every 1,000 EUR.

In order to be eligible for this bonus, the sales representative must arrange the sale of tokens. Consequently, for example, at the level of tokens sold between EUR 10,001 and EUR 25,000, he is entitled to 0.2 tokens for every EUR 1,000. This amounts to $15,000 \times 0.2 = 3,000$ tokens.

If he sells tokens for €25,000 he is entitled to $25,000 \times 0.2 = 5,000$ tokens. At a listing price of EUR 0.1 per token, 5,000 tokens are worth EUR 500. Thus, if a sales agent sells tokens worth EUR 25,000 in one lump sum, his total earnings represent a 10% commission percentage for a total of EUR 2,500 and tokens worth EUR 500 for a total value of EUR 3,000.

Level	Own Production/Turnover	Level Value	Career Points	Reward in %	Reward in €	Coefficient	Bonus FNST
1	0 € 10,000 €	10,000 €	0 10,000	8	800 €	0.1	1,000
2	10,001 € 25,000 €	15,000 €	10,001 25,000	10	1,500 €	0.2	3,000
3	25,001 € 50,000 €	25,000 €	25,001 50,000	12	3,000 €	0.25	6,250
4	50,001 € 100,000 €	50,000 €	50,001 100,000	13	6,500 €	0.3	15,000
5	100,001 € 250,000 €	150,000 €	100,001 250,000	13.5	20,250 €	0.35	52,500
6	250,001 € 500,000 €	250,000 €	250,001 500,000	14.0	35,000 €	0.4	100,000
7	500,001 € 1,000,000 €	500,000 €	500,001 1,000,000	14.5	72,500 €	0.45	225,000
8	1,000,000 € and more	160€/1k turnover	1,000,001 and more	16.0		0.5	

In addition to commissions and tokens, we also allocate so-called career points to sales representatives. After the token sale is completed, we will continue to sell our products. Thus, merchants can continue to stay with us and help us sell FinStudio, FinSocially, FinAlgo, FinQuants and FinData and not start from scratch as the points earned from token sales will count.

Merchants will be able to sell tokens in the first two rounds of token sales - pre-sale and private sale. The pre-sale will sell a total of 50,000,000 tokens at a price of 0.03 EUR per token. In the private sale, a total of 100,000,000 tokens will be sold at a price of EUR 0.05 per token.

Pre-Sale	
Token allocation	50,000,000
Tokens for sale	50,000,000
Token listing price	0.1 €
Discount	70%
Cap Target	1,500,000 €
Avg sale price	0.03 €

Private Sale	
Token allocation	100,000,000
Tokens for sale	100,000,000
Token listing price	0.1 €
Discount	50%
Cap Target	5,000,000 €
Avg sale price	0.05 €

If there is interest in tokens, we can also release tokens from other rounds.

The minimum value of tokens sold per contract is 500 EUR. For EUR 500, the client will receive 16,667 tokens in the first round at a price of EUR 0.03 per token, or 10,000 tokens in the second round at a price of EUR 0.05 per token.

Investment	Round Value 0.03 €	Listing Value 0.10 €	Value After Listing 0.12	Value After Listing 0.24
500 €	16,667	1,667 €	2,000 €	4,000 €
1,000 €	33,333	3,333 €	4,000 €	8,000 €
1,500 €	50,000	5,000 €	6,000 €	12,000 €
2,000 €	66,667	6,667 €	8,000 €	16,000 €
2,500 €	83,333	8,333 €	10,000 €	20,000 €
3,000 €	100,000	10,000 €	12,000 €	24,000 €
3,500 €	116,667	11,667 €	14,000 €	28,000 €
4,000 €	133,333	13,333 €	16,000 €	32,000 €
4,500 €	150,000	15,000 €	18,000 €	36,000 €
5,000 €	166,667	16,667 €	20,000 €	40,000 €
5,500 €	183,333	18,333 €	22,000 €	44,000 €
6,000 €	200,000	20,000 €	24,000 €	48,000 €
6,500 €	216,667	21,667 €	26,000 €	52,000 €
7,000 €	233,333	23,333 €	28,000 €	56,000 €
7,500 €	250,000	25,000 €	30,000 €	60,000 €
8,000 €	266,667	26,667 €	32,000 €	64,000 €
8,500 €	283,333	28,333 €	34,000 €	68,000 €
9,000 €	300,000	30,000 €	36,000 €	72,000 €
9,500 €	316,667	31,667 €	38,000 €	76,000 €
10,000 €	333,333	33,333 €	40,000 €	80,000 €

The price of a token when listed on the exchange is EUR 0.1 per token. An investment of EUR 500 in the first round at a price of EUR 0.03 per token would be worth EUR 1,667 when the token is listed on the exchange. If the exchange price subsequently increases to EUR 0.24 per token, 16,667 tokens would be worth EUR 4,000.

Team Model

In addition to the classic model for individual sales representatives, we also have a model that is designed for sales representatives who want to become teamleaders and build their own sales team. We assume that the teamleader will not only put together sales reps, but on the contrary will also sell himself.

SR	Leader For	Own Turnover	Group Turnover	Own Points	Group Points	Together Car. Points	Career Level	Reward in %	Reward in €	Group Reward	Bonus / FNST	Bonus For Own 1st Line
1	2, 3, 4, 5, 6, 7, 8, 9, 10	150,000 €	565,000 €	150,000	565,000	715,000	7	14.5	21,750 €	4,425 €	52,500	39,250
2	0	60,000 €	0 €	60,000	0	60,000	4	13	7,800 €	0	18,000	0
3	0	25,000 €	0 €	25,000	0	25,000	2	10	2,500 €	0	5,000	0
4	5, 6, 7, 8, 9, 10	120,000 €	360,000 €	120,000	360,000	480,000	6	14	16,800 €	2,325 €	42,000	21,500
5	8, 9, 10	70,000 €	135,000 €	70,000	135,000	205,000	5	13.5	9,450 €	1,075 €	21,000	84
6	0	35,000 €	0 €	35,000	0	35,000	3	12	4,200 €	0	8,750	0
7	0	120,000 €	0 €	120,000	0	120,000	5	13.5	16,200 €	0	42,000	0
8	0	40,000 €	0 €	40,000	0	40,000	3	12	4,800 €	0	10,000	0
9	10	70,000 €	25,000 €	70,000	25,000	95,000	4	13	9,100 €	0	21,000	0
10	x	25,000 €	0 €	25,000	0	25,000	2	10	2,500 €	0	5,000	0

In the table above we have an example of 10 sales representatives. Each sales representative has their own turnover for which they receive commissions, bonus tokens and career points. The production of each sales rep is in the Own Turnover column, the points earned are in the Own Points, the Reward in EUR column shows the amount of the reward in EUR and the Bonus / FNST column shows the number of bonus tokens.

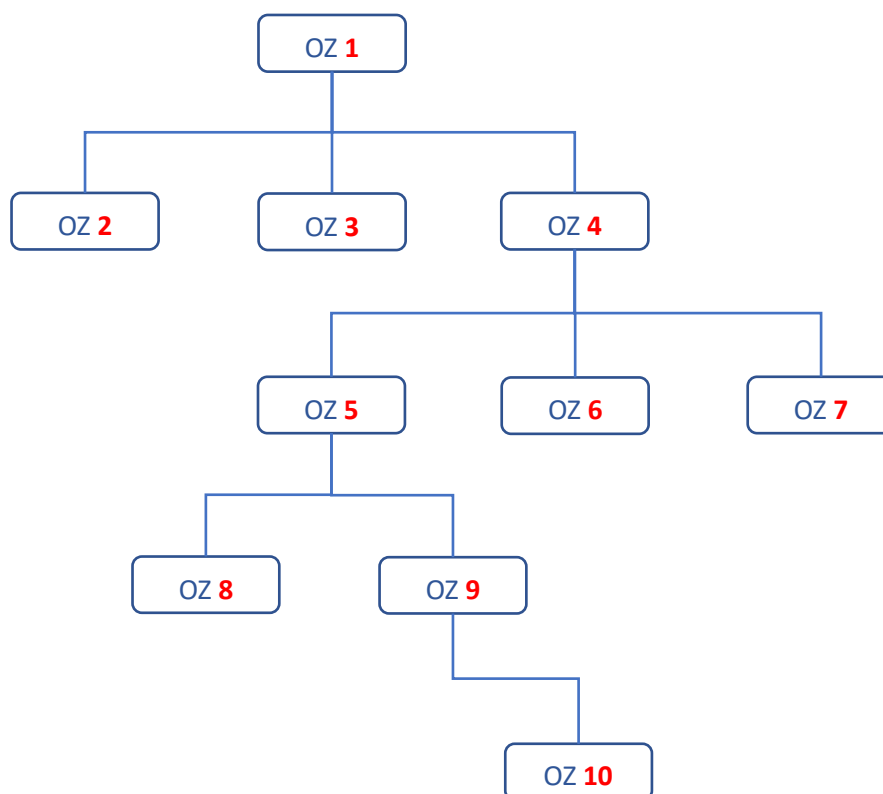
Level	Own Production/Turnover	Level Value	Career Points	Reward in %	Reward in €	Coefficient	Bonus FNST
1	0 €	10,000 €	10,000 €	0	10,000	8	800 €
2	10,001 €	25,000 €	15,000 €	10,001	25,000	10	1,500 €
3	25,001 €	50,000 €	25,000 €	25,001	50,000	12	3,000 €
4	50,001 €	100,000 €	50,000 €	50,001	100,000	13	6,500 €
5	100,001 €	250,000 €	150,000 €	100,001	250,000	13.5	20,250 €
6	250,001 €	500,000 €	250,000 €	250,001	500,000	14.0	35,000 €
7	500,001 €	1,000,000 €	500,000 €	500,001	1,000,000	14.5	72,500 €
8	1,000,000 € and more	160€/1k turnover	1,000,001 and more	16.0		0.5	

Career level is based on turnover as shown in the table. The Reward in % column shows the percentage valuation according to the respective group.

Sales Representative number 7 does not have a sales team and falls under Sales Representative number 1. Sales Representative number 7 has a total turnover of €120,000, has reached 120,000 career points, belongs to the fifth level in which he receives a 13.5% commission which amounts to €16,200 and also receives 42,000 bonus tokens.

The table above shows examples of four teamleaders. They are Sales Representatives number 1, 4, 5 and 9. The Leader For column lists the numbers of the merchants for which the merchant is a teamleader.

Visual diagram of the structure:



Sales Representative 1 is the teamleader for Sales Representatives 2, 3, 4, 5, 6, 7, 8, 9 and 10. Basically all salespeople belong to his team.

Sales representative number 1 has achieved a turnover of €150,000 and 150,000 points. Based on group turnover, he belongs to group 7 and therefore receives 14.5% of €150,000. We will pay him €21,750 and 52,500 bonus tokens for his own production. In addition to his own production, he is also a teamleader so he also receives rewards from the whole group.

Sales rep number 1 is a teamleader for sales reps 2, 3, 4, 5, 6, 7, 8, 9 and 10. His group makes a total turnover of 565,000 € for which he receives 565,000 points. The total turnover of €565,000 is the sum of all the turnovers of sales representatives 2, 3, 4, 5, 6, 7, 8, 9 and 10. The teamleader therefore receives 715,000 points - 150,000 for his own production and 565,000 points for the group's production. Based on the group's production of 715,000 points, the group and therefore the Teamleader is placed in level 7 with a commission of 14.5%. He receives an Intermediate Commission of €4,425 from his group and also 39,250 bonus tokens.

How did we arrive at the €4.425 Intermediate commission?

To calculate the intermediate commission, the turnover generated in the leader's team is calculated for group production. The intermediate commission is calculated as the difference between the amount of commissions at the career levels at each SR (in points).

Career points are counted for the leader from his own production and from the production of the team in depth, i.e. also from the production of lower levels than the first - direct level.

In the case of equality of positions achieved by the subordinate SR and the superior SR (leader), the leader is not entitled to an intermediate promotion, however, the leader is entitled to career points from the production of the subordinate SR.

Sales Representative number 1 takes commissions from each member of the group.

Sales rep number 2 gets 1.5% of the commission. Sales Representative number 2 has a total turnover of 60,000 and 60,000 points and belongs to the fourth level with a commission of 13%. Teamleader - Sales Representative number 1 has a total of 715,000 points, so he belongs to level 7. The difference between level 7 and level 4 is 1.5%. 14.5% at level 7 minus 13% at level 4 is 1.5%. 1.5% of 60,000 is €900.

Of the sales rep number 3 has 4.5%. Sales rep number 3 has a total turnover of 25,000 and 25,000 points and belongs to the second level with a commission of 10%. Teamleader - Sales Representative number 1 has a total of 715,000 points, so he belongs to level 7. The difference between level 7 and level 2 is 4.5%. 14.5% at level 7 minus 10% at level 2 is 4.5%. 4.5% of 25,000 is €1,125.

From a sales rep number 4 has 1%. Sales rep number 4 is also a teamleader. He has a total own turnover of €120,000 and a group turnover of €360,000. So he has 480,000 points in total and belongs to level 6 with a commission of 14%. Teamleader - Sales representative number 1 has a total of 715,000 points and therefore belongs to level 7. The difference between level 7 and level 6 is 1%. 14.5% at level 7 minus 14% at level 6 is 0.5%. 0.5% of 480,000 is €2,400.

SR	Leader For	Own Production / Turnover in €	Group Turnover / €	Own Points	Group Points	Total Car. Points	Teamleader %	Sales Rep %	Difference %	Reward
1	2, 3, 4, 5, 6, 7, 8, 9, 10	150,000 €	565,000 €	150,000	565,000	715,000	14.5			4,425 €
2	x	60,000 €	0 €	60,000	0	60,000	14.5	13.0	1.5	900 €
3	x	25,000 €	0 €	25,000	0	25,000	14.5	10.0	4.5	1,125 €
4	5, 6, 7, 8, 9, 10	120,000 €	360,000 €	120,000	360,000	480,000	14.5	14.0	0.5	2,400 €

Teamleader	Sales Representative	Level Difference	Difference in %	Reward %	Career Points	Calculation	Reward
1	1-2	7-4	14.5% - 13%	1.5	60,000	1.5% of 60000	900 €
1	1-3	7-2	14.5% - 10%	4.5	25,000	4.5% of 25000	1,125 €
1	1-4	7-6	14.5% - 14%	0.5	480,000	0.5% of 480000	2,400 €
							4,425 €

SR	Leader For	Own Turnover	Group Turnover	Own Points	Group Points	Together Car. Points	Career Level	Reward in %	Reward in €	Group Reward	Bonus / FNST	Bonus For Own 1st Line
1	2, 3, 4, 5, 6, 7, 8, 9, 10	150,000 €	565,000 €	150,000	565,000	715,000	7	14.5	21,750 €	4,425 €	52,500	39,250
2	0	60,000 €	0 €	60,000	0	60,000	4	13	7,800 €	0	18,000	0
3	0	25,000 €	0 €	25,000	0	25,000	2	10	2,500 €	0	5,000	0
4	5, 6, 7, 8, 9, 10	120,000 €	360,000 €	120,000	360,000	480,000	6	14	16,800 €	2,325 €	42,000	21,500
5	8, 9, 10	70,000 €	135,000 €	70,000	135,000	205,000	5	13.5	9,450 €	1,075 €	21,000	84
6	0	35,000 €	0 €	35,000	0	35,000	3	12	4,200 €	0	8,750	0
7	0	120,000 €	0 €	120,000	0	120,000	5	13.5	16,200 €	0	42,000	0
8	0	40,000 €	0 €	40,000	0	40,000	3	12	4,800 €	0	10,000	0
9	10	70,000 €	25,000 €	70,000	25,000	95,000	4	13	9,100 €	0	21,000	0
10	x	25,000 €	0 €	25,000	0	25,000	2	10	2,500 €	0	5,000	0

Sales rep number 4 is also a teamleader. He receives an intermediate commission of €2,325 from his group. Sales Rep 4 has 480,000 points, is in group 6 and is worth 14%. Also in his group are sales reps 5, 6, 7, 8, 9, 10. Sales rep 5 and 9 are teamleaders.

Of the sales representative number 5 he has 0.5%. Sales rep number 5 is a teamleader and he has a total of 205,000 points from his entire group hence also sales reps 8, 9, 10 and he is at level 5 with 13.5%. The difference between level 6 and level 5 is 0.5%. 14% at level 6 minus 13.5% at level 5 is 0.5%. 0.5% of 205,000 is €1,050.

Of the sales rep number 6 he has 2%. Sales rep number 6 has a total of 35,000 points, he is at level 3 with 12%. The difference between level 6 and level 3 is 2%. 14% at level 6 minus 12% at level 3 is 2%. 2% of 35,000 is 700€.

Of the sales rep number 7 he has 0.5%. Sales rep number 7 has a total of 120,000 points, he is at level 5 with 13.5%. The difference between level 6 and level 5 is 0.5%. 14% at level 6 minus 13.5% at level 5 is 1%. 0.5% of 120,000 is €600.

SR	Leader For	Own Production / Turnover in €	Group Turnover / €	Own Points	Group Points	Total Car. Points	Teamleader %	Sales Rep %	Difference %	Reward
4	5, 6, 7, 8, 9, 10	120,000 €	360,000 €	120,000	360,000	480,000	14.0			2,325 €
5	8, 9, 10	70,000 €	135,000 €	70,000	135,000	205,000	14.0	13.5	0.5	1,025 €
6	x	35,000 €	0 €	35,000	0	35,000	14.0	12.0	2.0	700 €
7	x	120,000 €	0 €	120,000	0	120,000	14.0	13.5	0.5	600 €

Teamleader	Sales Representative	Level Difference	Difference in %	Reward %	Career Points	Calculation	Reward
4	4-5	6-5	14% - 13.5%	0.5	205,000	0.5% of 205000	1,025 €
4	4-6	6-3	14% - 12%	2	35,000	2% of 35000	700 €
4	4-7	6-5	14% - 13.5%	0.5	120,000	0.5% of 120000	600 €
							2,325 €

SR	Leader For	Own Turnover	Group Turnover	Own Points	Group Points	Together Car. Points	Career Level	Reward in %	Reward in €	Group Reward	Bonus / FNST	Bonus For Own 1st Line
1	2, 3, 4, 5, 6, 7, 8, 9, 10	150,000 €	565,000 €	150,000	565,000	715,000	7	14.5	21,750 €	4,425 €	52,500	39,250
2	0	60,000 €	0 €	60,000	0	60,000	4	13	7,800 €	0	18,000	0
3	0	25,000 €	0 €	25,000	0	25,000	2	10	2,500 €	0	5,000	0
4	5, 6, 7, 8, 9, 10	120,000 €	360,000 €	120,000	360,000	480,000	6	14	16,800 €	2,325 €	42,000	21,500
5	8, 9, 10	70,000 €	135,000 €	70,000	135,000	205,000	5	13.5	9,450 €	1,075 €	21,000	84
6	0	35,000 €	0 €	35,000	0	35,000	3	12	4,200 €	0	8,750	0
7	0	120,000 €	0 €	120,000	0	120,000	5	13.5	16,200 €	0	42,000	0
8	0	40,000 €	0 €	40,000	0	40,000	3	12	4,800 €	0	10,000	0
9	10	70,000 €	25,000 €	70,000	25,000	95,000	4	13	9,100 €	0	21,000	0
10	x	25,000 €	0 €	25,000	0	25,000	2	10	2,500 €	0	5,000	0

Sales representative number 5 is also a teamleader. He receives an intermediate commission of €1,075 from his group. Sales Representative 5 has 205,000 points, is in Group 5 and is worth 13.5%. Also in his group are salesmen 8, 9, 10. Salesman 9 is also a teamleader.

Of sales rep 8, he has 1.5%. Sales rep number 8 has a total of 40,000 points, he is at level 3 with 12%. The difference between level 5 and level 3 is 1.5%. 13.5% at level 5 minus 12% at level 3 is 1.5%. 1.5% of 40,000 is €600.

Of the sales rep number 9 has 0.5%. Sales rep number 9 is a teamleader and has a total of 95,000 points from his entire group hence sales rep 10 and is at level 5 with 13.5%. The difference between level 5 and level 4 is 0.5%. 13.5% at level 5 minus 13% at level 4 is 0.5%. 0.5% of 95,000 is €475.

SR	Leader For	Own Production / Turnover in €	Group Turnover / €	Own Points	Group Points	Total Car. Points	Teamleader %	Sales Rep %	Difference %	Reward
5	8, 9, 10	70,000 €	135,000 €	120,000	135,000	205,000	13.5			1,075 €
8	x	40,000 €	0 €	40,000	0	40,000	13.5	12.0	1.5	600 €
9	10	70,000 €	25,000 €	70,000	25,000	95,000	13.5	13.0	0.5	475 €

Teamleader	Sales Representative	Level Difference	Difference in %	Reward %	Career Points	Calculation	Reward
5	5-8	5-3	13.5% - 12%	1.5	40,000	1.5% of 40000	600 €
5	5-9	5-4	13.5% - 13%	0.5	95,000	0.5% of 95000	475 €
							1,075 €

SR	Leader For	Own Turnover	Group Turnover	Own Points	Group Points	Together Car. Points	Career Level	Reward in %	Reward in €	Group Reward	Bonus / FNST	Bonus For Own 1st Line
1	2, 3, 4, 5, 6, 7, 8, 9, 10	150,000 €	565,000 €	150,000	565,000	715,000	7	14.5	21,750 €	4,425 €	52,500	39,250
2	0	60,000 €	0 €	60,000	0	60,000	4	13	7,800 €	0	18,000	0
3	0	25,000 €	0 €	25,000	0	25,000	2	10	2,500 €	0	5,000	0
4	5, 6, 7, 8, 9, 10	120,000 €	360,000 €	120,000	360,000	480,000	6	14	16,800 €	2,325 €	42,000	21,500
5	8, 9, 10	70,000 €	135,000 €	70,000	135,000	205,000	5	13.5	9,450 €	1,075 €	21,000	84
6	0	35,000 €	0 €	35,000	0	35,000	3	12	4,200 €	0	8,750	0
7	0	120,000 €	0 €	120,000	0	120,000	5	13.5	16,200 €	0	42,000	0
8	0	40,000 €	0 €	40,000	0	40,000	3	12	4,800 €	0	10,000	0
9	10	70,000 €	25,000 €	70,000	25,000	95,000	4	13	9,100 €	0	21,000	0
10	x	25,000 €	0 €	25,000	0	25,000	2	10	2,500 €	0	5,000	0

In addition to commissions from group members, the teamleader also receives bonus tokens. Bonus tokens are credited similarly to group commissions.

Level	Own Production/Turnover	Level Value	Career Points		Reward in %	Reward in €	Coefficient	Bonus FNST	
1	0 €	10,000 €	10,000 €	0	10,000	8	800 €	0.1	1,000
2	10,001 €	25,000 €	15,000 €	10,001	25,000	10	1,500 €	0.2	3,000
3	25,001 €	50,000 €	25,000 €	25,001	50,000	12	3,000 €	0.25	6,250
4	50,001 €	100,000 €	50,000 €	50,001	100,000	13	6,500 €	0.3	15,000
5	100,001 €	250,000 €	150,000 €	100,001	250,000	13.5	20,250 €	0.35	52,500
6	250,001 €	500,000 €	250,000 €	250,001	500,000	14.0	35,000 €	0.4	100,000
7	500,001 €	1,000,000 €	500,000 €	500,001	1,000,000	14.5	72,500 €	0.45	225,000
8	1,000,000 €	and more	160€/1k obratu	1,000,001	and more	16.0		0.5	

Teamleader number 1 at level 7 will earn 39,250 tokens:

SR	Leader For	Own Production / Turnover in €	Group Turnover / €	Own Points	Group Points	Total Car. Points	Teamleader C	Sales Rep C	Difference C	Bonus FNST
1	2, 3, 4, 5, 6, 7, 8, 9, 10	150,000 €	565,000 €	150,000	565,000	715,000	0.45			39,250
2	x	60,000 €	0 €	60,000	0	60,000	0.45	0.3	0.15	9,000
3	x	25,000 €	0 €	25,000	0	25,000	0.45	0.2	0.25	6,250
4	5, 6, 7, 8, 9, 10	120,000 €	360,000 €	120,000	360,000	480,000	0.45	0.4	0.05	24,000

Teamleader number 4 at level 6 will earn 21,500 tokens:

SR	Leader For	Own Production / Turnover in €	Group Turnover / €	Own Points	Group Points	Total Car. Points	Teamleader C	Sales Rep C	Difference C	Bonus FNST
4	5, 6, 7, 8, 9, 10	120,000 €	360,000 €	120,000	360,000	480,000	0.40			21,500
5	8, 9, 10	70,000 €	135,000 €	70,000	135,000	205,000	0.40	0.35	0.05	10,250
6	x	35,000 €	0 €	35,000	0	35,000	0.40	0.25	0.15	5,250
7	x	120,000 €	0 €	120,000	0	120,000	0.40	0.35	0.05	6,000

Teamleader number 9 at level 5 earns 84 tokens:

SR	Leader For	Own Production / Turnover in €	Group Turnover / €	Own Points	Group Points	Total Car. Points	Teamleader C	Sales Rep C	Difference C	Bonus FNST
5	8, 9, 10	70,000 €	135,000 €	120,000	135,000	205,000	0.35			84
8	x	40,000 €	0 €	40,000	0	40,000	0.35	0.25	0.10	60
9	10	70,000 €	25,000 €	70,000	25,000	95,000	0.35	0.30	0.05	24

SR	Leader For	Own Turnover	Group Turnover	Own Points	Group Points	Together Car. Points	Career Level	Reward in %	Reward in €	Group Reward	Bonus / FNST	Bonus For Own 1st Line
1	2, 3, 4, 5, 6, 7, 8, 9, 10	150,000 €	565,000 €	150,000	565,000	715,000	7	14.5	21,750 €	4,425 €	52,500	39,250
4	5, 6, 7, 8, 9, 10	120,000 €	360,000 €	120,000	360,000	480,000	6	14	16,800 €	2,325 €	42,000	21,500
9	10	70,000 €	25,000 €	70,000	25,000	95,000	4	13	9,100 €	0	21,000	0

